

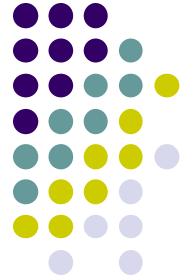


**Information Technology Strategies & Solutions
That Help Your Business Thrive!**

Company Overview

Topics

Helping Your Business Thrive!



- About Us
- Products and Services
- Our Value To You
- Our Clients and Affiliations
- Pricing and Professional Fees
- Summary

About Us

Helping Your Business Thrive!



- Dom Boffa, *President – Infocept Systems, Inc.*
 - BS degree in System Engineering from Polytechnic Institute of Brooklyn (NY) and MS degree in Industrial Administration from Union College in Schenectady, NY.
 - General Electric Company / Lockheed Martin - 1974-1996 with various key Program Management and line manufacturing and information technology management positions within the GE Power Generation, Industrial Products, Aerospace, and Lockheed Martin Information Technology organizations.
 - KPMG Consulting Senior Manager in the Consumer and Industrial Markets consulting practice, specializing in large-scale enterprise systems integration and implementations for a variety of manufacturing and service-management clients. Clients included Lehigh Cement, Panasonic, ARCO Chemical, World Airways, Allen Organ Co., Morgan Mills, Canam Steel, Philadelphia Gear and ARAMARK Corp.
 - Currently CIO & Vice President, ARAMARK Higher Education, responsible for driving innovative consumer solutions in the Higher Education Contracted Services Marketplace.
 - Member of Technology Advisory Boards / Guest Industry Lecturer for Hospitality Management Departments at Penn State and University of Delaware.
 - Member Central Bucks, PA Chamber of Commerce.

About Us

Helping Your Business Thrive!



- **Thirty-Five Years Experience**
 - Municipal Government Programs
 - Manufacturing / Customer Service
 - Information Systems Management and Enabling Technologies
 - E-Commerce (BTC and BTB)
 - Large Program / Project Planning, Budgeting and Control
 - Manufacturing / Financial Systems Implementations (ERP / MRP, Supply Chain, Oracle Financials)

- **Fortune 500 Companies**
 - Manufacturing (Aerospace; Industrial Products; Power Generation)
 - Retail / e-Commerce Systems & Programs
 - Professional Services Consulting
 - Service Management (Food and Managed Services)

Products and Services

Helping Your Business Thrive!



- Technology Planning & Consulting Services
 - Design of IT Strategies Based on Business Goals
 - IT Organization, Applications, Infrastructure, QA & Security Solutions
 - Retail / Supply Chain / ERP Best Practices Including e-Commerce
 - Manufacturing & Customer Service Enabling Technologies and Solutions
- Project Management Solutions
 - Program / Project Management Training & Consulting
 - Proven Project Management Tools and Unique ‘Quick-Start’ Techniques
 - Project Management Audit Services
 - Project Management Resources

Products and Services

Helping Your Business Thrive!



- Operational Management Solutions
 - Business Process Analysis and Design
 - Manufacturing, ERP / MRP Systems
 - Supply Chain Management & Sourcing Processes
 - System Evaluations, Selection, Implementation
- Consumer Retail & e-Commerce Solutions
 - Web-based Private-network POS / Stored Value Solutions and Services For Various Markets, Consumers and Points-of-Service
 - Web Sites For Product / Service Ordering - Crafted For Your Specific Business Marketplace, Growth Strategy & Consumer Base
 - Retail Kiosks and Web-based Transactional Ordering Systems
 - Commercial Credit, Debit & Gift Cards & Advanced Payment Technologies (Cashless, RFID, NFC)

Our Value To You

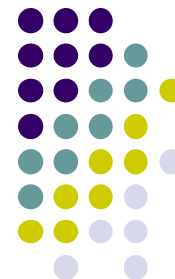


Helping Your Business Thrive!

- Revenue Improvements
 - Consistently Advertise, Promote, & Up-Sell Products
 - Improve Consumer Through-put = Increased Revenue
 - Increase Average Check
 - Create Additional Revenue From Advertising
- Customer Service & Business Reputation
 - Improve Quality, Consistency and Speed of Service
 - Provide Options For Pick-Up / Delivery
 - Competitive Advantage – Add Value To Your Clients & Customers
 - Create a Customer Community Around Your Establishment
- Cost Reductions and Cash-Flow Improvements
 - Reduce / Reallocate Labor
 - Reduce Product & Logistics Costs
 - Streamlined and Secure Payment Processes With The Best Rates

Our Clients and Affiliations

Helping Your Business Thrive!



We bring good things to life.



LEHIGH PORTLAND CEMENT COMPANY
Since 1897



Our Clients and Affiliations



Helping Your Business Thrive!

Representative Engagements...



- **Retail & E-Commerce Solutions**

- Client: \$2.3 Billion Revenue; Dining & Facility Services
- IT Strategy, IT Infrastructure Deployment, ERP/Supply Chain, Food Production Systems, Process Re-engineering
- POS / Stored Value Card / E-Commerce Web Solutions For a Number of Business Lines & Markets



- **Program Management: Manufacturing Systems**

- Client: \$20 Billion Revenue; Aerospace/Defense Mfg.
- \$60 Million Multi-year Supply Chain/ERP/QA Improvements
- Savings: \$190 million annually – Supply Chain Improvements



- **ERP System Evaluation & Selection**

- Client: \$500 Million Revenue; Structural Steel Systems
- IT Strategy, Business Re-engineering, Business Case
- ERP System Assessment / Selection

Our Clients and Affiliations



Helping Your Business Thrive!

Representative Engagements...



- **Program Management: IT Improvements**

- Client: \$13 Billion Revenue; Food and Managed Services
- \$120 Million Multi-year IT/Process Improvement Program
- IT Strategy, IT Infrastructure Deployment, ERP/Supply Chain, Food Production Systems, Process Re-engineering



- **BPR / ERP System Evaluation & Selection**

- Client: \$750 Million Revenue; Textile Manufacturing
- IT Strategy, Business Re-engineering, Business Case
- Savings: \$10 million annually – Supply Chain Improvements



- **ERP System Evaluation & Selection**

- Client: \$3 Billion Revenue; Structural Steel Systems
- ERP System Assessment / Selection
- \$5 Million Annual Supply Chain/ERP/QA Improvements

Our Clients and Affiliations



Helping Your Business Thrive!

Representative Engagements...



- **Manufacturing / Manufacturing Systems / IT**
 - Client: \$130 Billion Revenue; Manufacturing and Services
 - Power Systems Sector; Motors & Industrial Products; Aerospace Business Group; MMP Program
 - Customer Service, Manufacturing and Program Management



- **BPR: Manufacturing & Engineering**
 - Client: \$100 Million Revenue; Industrial Drive Systems
 - Business Assessment – Customer Service, Engineering and Manufacturing Processes
 - Best Practices, Process Improvements, IT Strategy



- **Program Management: Capital Projects**
 - Client: City of New York / Mayor's Office - OMB
 - Water Supply / Pollution Control Projects
 - Program Planning & Capital Budget Preparation

Our Clients and Affiliations



Helping Your Business Thrive!

Representative Engagements...



- **Strategic Planning: Product Development**

- Client: \$900 Million Revenue; Broadcast Television Systems
- Business Strategic Planning and New Product Development
- Engineering and New Supply Chain Logistics



- **BPR: Manufacturing & Engineering**

- Client: \$900 Million Revenue; Construction Materials
- Best Practices and Process Improvements
- Multi-National SAP Implementation
- Project Management Support



- **ERP System Selection & Project Management**

- Client: \$75 Million Revenue; Consumer Electronics
- IT Strategy, ERP System Assessment / Selection
- Implementation Project Management & Oversight

Our Clients and Affiliations



Helping Your Business Thrive!

Representative Affiliations...



- **Supply Chain & Large Program Management**

- Multiple Global Clients – Mid-Atlantic Supply Chain Practice
- Business Process Re-engineering
- ERP Evaluation & Selection
- Bids & Proposals; Large Program Management



- **School of Hospitality Mgt. - Technology Board**

- Industry Advisor – Technology Programs
- Student Curriculum Development
- Guest Lecturer on Project Management & IT innovations



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Pricing and Professional Fees

Helping Your Business Thrive!



- Our Pricing Is Negotiable Based on Client Needs
- We Offer Network Pricing Discounts
- Project Management On-Site Courses Available
- We Can Explore Shared Risk / Incentive-based Plans
 - Percentage of Revenue
 - Percentage of Cost Reductions

Summary

Helping Your Business Thrive!



- With Our Experience, We Can Help You Identify Business Improvements and Revenue Opportunities...
- By Utilizing A Combination Of Enabling Technologies And Effective Project Management...
- Giving You The Ultimate Competitive Advantage By Quickly Improving Revenue, Reducing Costs and Improving Service



Visit us at: www.infocept.net

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